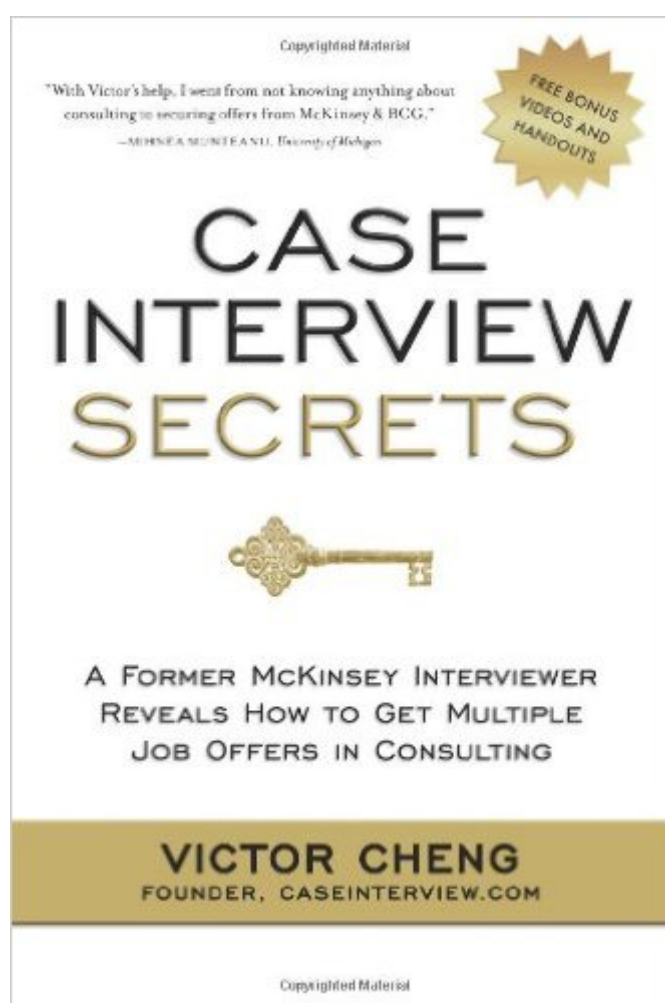


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# Case Interview Secrets: A Former McKinsey Interviewer Reveals How To Get Multiple Job Offers In Consulting



## Synopsis

In *Case Interview Secrets*, you'll discover step-by-step instructions on how to dominate what many consider to be the most complex, most difficult, and most intimidating corporate job interview in the world—the infamous case interview. Victor Cheng, a former McKinsey management consultant, reveals his proven, insider's method for acing the case interview. Having personally secured job offers from McKinsey, Bain & Company, Monitor, L.E.K, Oliver Wyman, and A.T. Kearney, he has also been a McKinsey case interviewer—providing you with a hands-on, real-world perspective on what it really takes to land job offers. Cheng's protégés work in all the major strategy management consulting firms, including McKinsey, The Boston Consulting Group, Bain & Company, Monitor Company, A.T. Kearny, Oliver Wyman, L.E.K, Roland Berger, Accenture, and Deloitte, as well as in the strategic planning departments of numerous Fortune 500 companies. Whether you're an undergraduate, MBA, PhD, or experienced-hire applicant candidate, you'll discover:

- What case interviewers really say about you behind closed doors but wouldn't dare tell you—until now
- The subtle yet specific performance differences that separate those who get management consulting offers from those who don't
- The 10 biggest mistakes candidates make in case interviews (and how to avoid them)
- The 3 specific things interviewers expect in the first 5 minutes of a case that often decide the outcome on the spot
- An insider's take on what interviewers really look for and why—and how to give them what they want

## Book Information

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## Customer Reviews

I have read this book at least 3 times and every time I read this book, I learn something new. The second and the third time are faster reads but amazing for brushing up your "core case interviewing skills" and keeping the big picture in mind (its extremely easy to get lost into details while preparing for cases and even lose track of basics as some people tend to master "bad habits" by practicing too much of the "bad case solving skills"). I recently got an offer in consulting and I would give bulk of my credit to Victor Cheng ! Though I utilized various other resources such as preplounge but that was AFTER i exhausted his materials and I was fairly confident that I was practicing "good case solving skills". This book is a MUST read for anyone thinking about consulting because (1) Its fairly easy to understand, (2) It talks about big picture keeping both the interviewers' and the interviewees' perspective in mind and (3) If you are serious about getting into consulting, this would book will provide fair amount of motivation to prepare "HARD" and "TAKE IT SERIOUSLY" because Victor talks about why and how these interviews are tough. If you are serious, please do yourself a favor and invest in this book!

The book is a combination of two parts - the actual case interview process and more importantly the rationale behind it. I used Victor Cheng's online resources as a starting point to familiarize myself with the process but used other books for actual practice examples as well as the summary on key frameworks (more as source since I developed my own frameworks and approach that I was comfortable with rather than memorize). While preparing with practice questions, Victor's email newsletters were particularly useful in modifying or developing my own approach and this book condenses many of the important 'advice' that Victor provides in his mails. This book is NOT a collection of practice questions - it covers the basic problem types and standard frameworks. But the rationale behind the case interview process and consulting work is way more important and helps any candidate modify his/her approach. Frameworks can be sourced or developed from anywhere - books, B-school notes etc and there are many practice materials on the net. However, chapters 17-26 are perhaps the most important - the "How to" for different formats and other softer issues like projecting confidence. In the beginning of my prep, I was too focused on getting the answer or my methodology but only after reading victor's mails and this book did I consciously pay attention to how I came across - engaging the interviewer, using paper effectively etc. which in my experience helped tremendously in getting through. My advice - read this book in parts and at frequent intervals during the preparation and get a bank of practice questions from other sources - books, careers office, or just online. For aspirants I would also recommend signing up for Victor's newsletter - reading advice on a regular basis cements it in your behaviour much more effectively

than just reading this book once.

Really good book but I wish it had more examples in it and study problems. He kept saying refer to his website but it would have been nice if he had put more material from his website into the book instead of telling us to visit his website.

Victor Cheng provides great insight and practical advice for everyone aiming at getting into management consulting. He takes a simple approach to solving the complexity of case interviews, I'm sure that there is no better source on case interview preparation than this book. When I felt I had enough theoretical knowledge though, I could improve a lot my performance by practicing live on preplounge.com. I really recommend it if you want to experience the real case interview situation.

This author should be getting paid by the firms who hire users of this book. The reader will indeed hit the ground running on day one as an consultant. Before you even begin to read - the author offers bonus tools that will assist the reader with achieving their objectives. Additionally, current informative feedback from former readers of the book are inspirational for the consultant job hunter. This book is a great tool for anyone who wants to get over the hurdles. It is alarming how many minutes it takes to actually knock yourself out of a job opportunity. The author states that " the interview is essentially over even before it has begun"; this reveals how critical it is to answer case questions. The best quote for a job seeker " the candidate who stands out the most in an interview is the one who acts like a consultant already." This book will get you there. He will show you a core problem solving tool that can be used during an interview as well as on the job. This book has ample examples that will get you through the interview process. You can't put a price on the value of information that you will learn to enhance your own career. The author emphasis is that "if you hate case interviews then you likely will hate the job." Other items worth mentioning "Chp 6 - (A Gem) What every interviewer looks for and why. . . Chp 11 - synthesis has a powerhouse of information that gets you closer to the offer letter. CHP 24 - leads you to How to get multiple Job offers - The Benchmark of hours practice for success.

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